

#### **Meet NDT**

New Dimensions in Technology, Inc. - best known as NDT - is a permanent placement firm. Our mission is to place the best qualified candidates in really interesting jobs at growing well-run client companies. Our Recruiting Team works hard at this every day - carefully listening to each candidate's goals and providing educated counsel on making wise career moves. Many of the candidates we represent are referred to us by other professionals who we have worked with in the past. Also, we have numerous candidates who have used NDT at different points in their career and always return to NDT when they are ready for their next role. And then there are candidates who are new to us - they might know our reputation or see one of our jobs posted. Whatever the case, YOU are important to us, and we would love to begin a dialogue!

### **Quick Facts**

### What is a permanent placement firm?

NDT is a permanent placement firm. We place professionals looking to join one of our client companies as a permanent employee - not a contractor or consultant. From time to time, it makes sense for both candidate and client company to get to know each other professionally before making a permanent commitment. In those circumstances, it might make more sense for the candidate to consult for a period before signing on as a permanent employee.

- Is there a cost to me as a candidate?
  - There is no charge to the candidate. All fees are paid by NDT's client companies.
- What makes NDT different from other firms?

NDT has been in business since 1979. We are established and respected in the industry. Our recruiting team is comprised of experienced professionals who have had long-standing and successful careers in recruiting. In short...We know what we are doing!

- Why can't I just find a new job on my own?
  - You might be missing out on some great job opportunities if you just go it alone. You also miss out on advice on interviewing techniques, how to prepare for specific interviews, company, and industry insights that only insiders know, and salary negotiation advice and assistance.
- Why can't I just rely on my LinkedIn network to find a job?
  - Your LinkedIn network can be a valuable resource to you when looking for a job. However, you are limiting yourself. You also lose your privacy when you let your network know you are searching for a new role. Many of the positions NDT works on for client companies are not advertised. Every interaction you have with a NDT recruiter is strictly confidential. The result is that NDT will be able to finetune a job search and career path that is custom tailored to your career expectations and will work with you every step of the way from initial interviews through job offer and onboarding.
- What value does NDT bring to my job search?
  - NDT has strong relationships with HR professionals and hiring managers at numerous amazing companies. NDT can easily get your background seen by these decision makers. Also, many positions NDT works on are not advertised elsewhere and you would never discover them on your own.



#### • How do I work with a firm like NDT?

It all starts with making contact...send an email to team@ndt.com with details on your background and/or your resume.

# • Why would NDT want to work with me?

NDT works with candidates who are at all different levels of their career. The first step is to contact NDT to see if your background might fit with the career opportunities NDT tends to work on for their client companies.

# • How can NDT help with salary negotiation?

NDT Recruiters are experienced in salary negotiation. Whether you choose to negotiate your offer on your own or need NDT to help do that for you, NDT Recruiters have the knowledge to make your salary goals achievable.

• How can NDT add value to my career when I'm NOT just looking for a new job? We LOVE to hear from our candidates. You don't need to be actively seeking a new job to engage with NDT. NDT Recruiters are always happy to share their perspective of the current job market, salary ranges in the current market, skills and experiences our client companies look for on a resume, and what career moves you might make to further your career at your current company. Also, NDT Recruiters just enjoy the call to say "Hi" and catch up!

#### **Types of Jobs**

- Technical: Software Development, Hardware Development, Systems Development, Software QA, Systems Administration.
- Tech-Business: Product Management, Product Marketing, Marketing, Business Development, Sales, Professional Services / Service Delivery, and select HR roles.
- Level of Placement: Early Career (min 3+ years of professional experience); Mid-Level; Director, Vice-President, C-Level.

#### Geography

- Strong focus on New England, New York, California, and Pacific Northwest.
- Select searches in Canada and throughout Europe /Asia/ Middle East / South America

Let's get to know each other! It all starts with making contact. Email NDT at team@ndt.com or call our main number at 781-599-9300

# **Follow NDT**

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